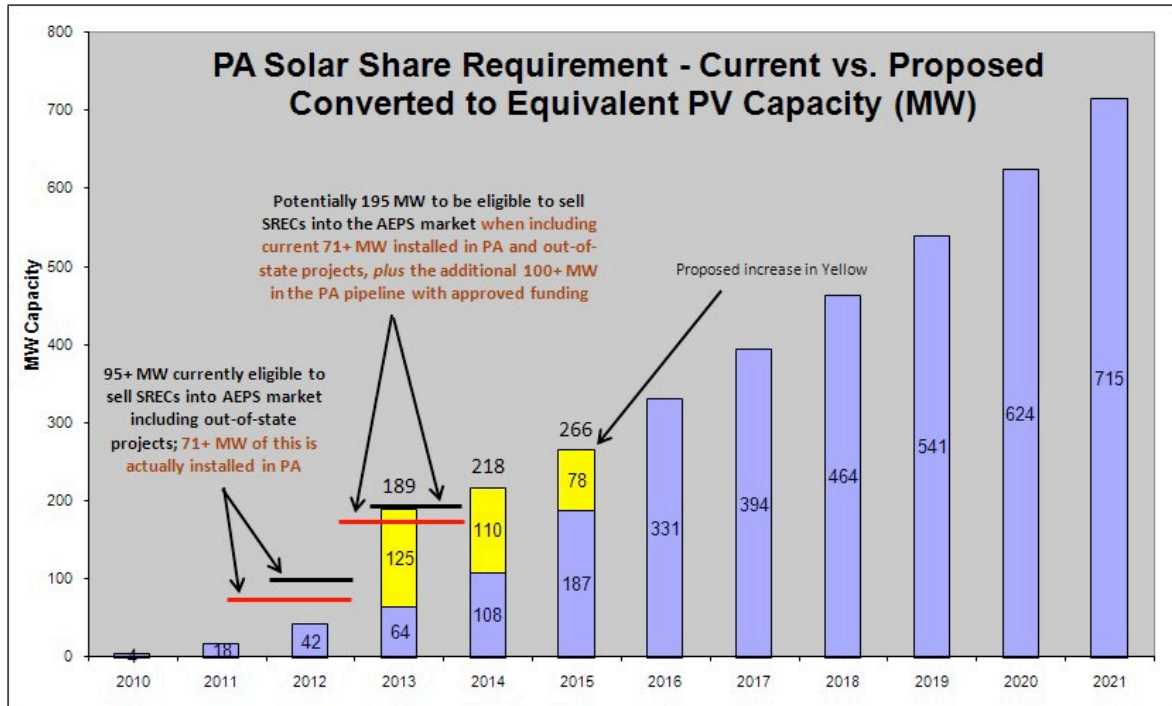


## What you can do today about the Solar Energy Credits Problem in Pennsylvania

**A very important step you can take today is to call your legislators and ask your Representative to co-sponsor House Bill #1580 to fix solar in PA.**

**The chief sponsor is Representative Chris Ross.**

*If you are not sure who your Representatives are, go to: [www.legis.state.pa.us](http://www.legis.state.pa.us) in the upper right hand corner, enter your zip code and you will see their information.*



### Summary of the Problem

The solar industry and its customers are currently experiencing a dramatic drop in the price of solar credits due to the lack of market demand for the credits. Prices for these credits, due to the massive oversupply have dropped in value by 74% in about 5 months from \$300 to \$80. This situation is getting worse and it is not going to improve for the next few years because the number of solar credits utilities need to comply with the law is set too low for the number of projects currently in operation or planned. The result is there is virtually no market for Pennsylvania's solar alternative energy credits (some times called SRECs).

### What Pennsylvania Solar Energy Industry Association is asking our legislators for in PA:

- A small fix is needed to the solar requirement in the years 2012-2013 through 2014-2015 so the requirement more closely matches the growth in solar demand with the market. The Ross legislation will not overall increase the solar share but instead moves the requirement forward.
- Pennsylvania borders are currently open to out of state projects. This policy is contributing to the influx of out of state projects. Pennsylvania is one of only two states (the other is Washington, DC) that will accept solar credits from any of the other 13 PJM states. Pennsylvania ratepayers are currently supporting out of state projects. The Ross legislation closes this loophole.

**Rationale for Passing Legislation Now:**

- Jobs will be lost at a time when the industry is growing and reducing prices and more workers are getting trained in solar fields.
- Solar renewable energy credits account for a significant percent of the revenue stream over the life of the solar project and without a fair price for the SREC, many projects will not be financeable.
- Consumers who were counting on receiving a higher value for their SRECs are disappointed, confused and generally unhappy with the crashing credits value because it increases their “pay back” period.
- Customers with systems recently completed will have great difficulty selling their SRECs which was a strong selling point to invest in solar.
- Additional projects are unlikely to be financeable - halting solar development for several years until the requirement catches up to the SRECs supply
- Customer confusion in the marketplace as to the reliability of SRECs pricing is undermining the solar market in the state.